

The Teamsters and their "economist" bet against United Airlines and lost.

Over 10 Million dollars a year in dues wasted on the amateur and detrimental teamsters union. Jet fuel prices are falling and United Airlines Profits and stock are climbing; and with inflation we continue to fall behind in our wages. We get .41 cents while United makes record profits.

The Teamsters <u>"Rube Goldberg" reset</u> and their <u>"economist" Dan Akins failed United Technicians</u>. Their faulty "industry reset" model is based on a convoluted formula and a <u>non-union airline</u>, <u>Delta</u>. We will now go another 2 years with .40 cent raises, during record industry profits.

The IBT appointed negotiators gambled on the "industry reset" and gave away our Profit Sharing, based on advice from their Flightpath economist Dan Akins. Question: Who is Flightpath economics?

Appointed IBT Rep Vinny Graziano claimed in the <u>"February IBT dispatch"</u> it was a good thing we gave away our profit sharing for the reset. "Dan Atkins said it was a good strategy" and **United would not be profitable**.

The Teamsters negotiators bet against our technicians and our own Company and lost. The Teamsters surrendered our 15% Profit Sharing for this "Industry reset" or a 1% raise. Now instead of \$10,000 in additional Annual Profit Sharing we only receive \$852.80 a year.

In 2015 our Profit Sharing was 13% or \$13,000, in 2016 it was 11% or \$11,000. In 2017 Thanks to the Teamsters and Dan Akins advice it was 3% or \$3000.

Let's compare the Teamsters "Dan Akins group" to our accounting firm Moss Adams
That United Technicians hired to perform our 20% Annual Audits and stop Outsourcing.

The Teamsters / Dan Akins - Flightpath Economics — 2018 Revenue? *Unknown*, Number of employees? *Unknown*, Leadership Team Matt Barton and Dan Akins.

ALTA United / Moss Adams Accounting - 2018 Revenue \$577 Million, 2900 + employees. *Professional Financial representation with a specialty in Aerospace and Defense.*

<u>Hire the Best professionals to negotiate your contract, it pays off in the long run.</u>
ALTA UAL technicians have a track record, we will hire the best to represent our technicians.

Every day we are with the Teamsters we lose money. Now more than ever, it is clear we need a union that will provide the best professionals to help negotiate our contract and protect our membership. **Be a professional take the time to sign an ALTA card today.**

Building a Professional Craft Union for Technicians